**SELF-ASSESSMENT WORKSHEET**

We suggest that you complete the self-assessment worksheet below as honestly as you can. There are no good or bad answers. Just write down whatever comes to your mind; don’t over-think the exercise. Most likely, your first response will be your best. Once you’ve finished the exercises, try to identify business opportunities that match your answers.

1. List at least 5 to 7 things you like to do or are good at.

1. List 5 to 7 things you are not good at, or you don’t like to do.

1. What 3 to 5 products or services would make your personal life better?

1. What 3 to 5 products or services would make my business life better.

1. What’s your answer when people ask what you do, (list one occupation or whatever mainly

occupies your week)?

1. List 5 things you really enjoy about your work.

1. List 5 things you really dislike about your work.

1. What do people tell me that they like most about me?

1. Some people dislike the fact that I:

1. List any other skills you possess other than your main occupation,:

1. As well as becoming more financially independent, I would also like to be more:

1. What 3 things do you want to see changed or improved in your community.

**PERSONAL GOALS & OBJECTIVES WORKSHEET**

The setting of goals not only gives you an ongoing roadmap for success, but it shows you the best alternatives should you need or desire a change along the way. You should review your goals on a regular basis. Many do this daily as it helps them assess their progress and gives them the ability to make faster and more informed decisions. Take a few minutes to fill out the following questionnaire. You will find this very helpful in setting and resetting your goals.

1. The most important reason for being in business for myself is:

1. What I like best about being in business for myself is:

1. Within 5 years I would like my business to be:

1. When I look back over the past 5 years of my career I feel:

1. My financial condition as of today is:

1. The most important part of my business is (or will be):

1. The area of my business I really excel in is: