**CHECKLIST**

**KEY MAN LIFE INSURANCE - ISSUES TO REVIEW**

This checklist will assist you to determine if your company has a good disability insurance in place for all its directors, officers and key employees.

* Is the amount of the coverage sufficient?
* Is the insurer financially strong?
* Are the premium payments competitive?
* Are they fixed premiums for the life of the policy?
* Is there a cash build up feature?
* If there is a cash build up feature, how does it work?
* Can you borrow against the policy? On what terms?
* Are the proceeds payables to the company or to a surviving spouse?
* What are the circumstances under which the insurer can refuse to pay?
* Under what circumstances can the policy be cancelled?
* What physical exams have to be taken?
* Does the insurer have a good history of timely paying claims?
* What information of the applicant is necessary?
* Smoker / non-smoker
* Age
* Name
* Health history