**COMMISSION POLICY**

The following structure is based on gross profit achieved.

The total gross profit achieved for all deals that fall within one Calendar month are added together and the specific tier below will apply to that amount.

All commissions are paid to you one month in arrears from the date of payment for the sale.

**Sliding Scale**

R0 - R35 000 @ 15%

R35 001 - R50 000 @ 20%

R50 001 - R60 000 @ 30%

R60 001 - R70 000 @ 35%

R70 001 - R100 000 @ 40%

R100 001 - @ 45%

**Box Incentive**

0 - 3 copiers R0

4 - 6 copiers R2 500.00

7 - 10 copiers R5 000.00

11 - R8 000.00

The above Box Incentive only applies to new equipment sold to new clients.

The purpose of the box bonus is to grow our base of clients.